



www.CalebJones.com

Cut Your Taxes

1. Introduction

- a. Taxes is a very region-specific and type-of-person-specific topic (those who are employees, those who have kids, those who are older, etc). I will do my best to identify these as we go on.
- b. Most of these techniques will apply to most "mainstream" Western countries (USA, Canada, Western Europe, Australia/NZ, etc). I will differentiate when I can. Always determine the specifics for your region.
- c. Not going to cover any offshore stuff. This webinar is about what normal, everyday guys can do.

2. Get Advisors

- a. Get an accountant if you don't have one yet, but realize that saving you money on taxes is not his/her primary job.
- b. If you make more than about \$100,000/year get a tax attorney or at least have a session with one.
- c. NEVER ask for tax advice during the tax season of your country (i.e. in the USA that's Jan 1st to April 15th).

3. Start a Side Business If You Don't Have a Business Yet

- a. Two tax systems: one for employees (suck your wealth) and one for biz owners (grow your wealth).
- b. Start a separate business checking account and run everything you can through it legally allowed. Pay

yourself the legal minimum and have your business pay for everything else (or as much as legally allowed).

- c. If your business already makes over about \$1,000/month, your business should be an LLC with an S election (or the equivalent if you don't live in the USA; most countries have similar structures).
- d. Write off a portion of your home for a home-based business
- e. Utilize tax-deductible pension plans for business owners.

4. Medical

- a. Run medical expenses through the business (if legally allowed).
- b. Americans only: Get an HSA with a high-deductible insurance plan.

5. Rental Real Estate

- a. Massive tax benefits from owning rental real estate in most countries far beyond any other type of investment.
- b. Expenses are all deductible.
- c. Depreciation.

6. If You Have Kids...

- a. Pay them through the business up to the annual taxable amount, then use those expenses the way you would anyway.
- b. Many countries allow you to pay your kids under legal age several thousand dollars 100% deductible; then have your kids just pay you back.

7. Barter

- a. Barter as much as humanly possible (usually tax-free event), especially for services you can render that don't cost you any money (massage, auto repair, computer help, coaching, etc, etc.)

8. Read Tax Books!